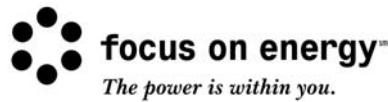


HVAC FOR BUSINESS INCENTIVE APPLICATION



We Energies and Focus on Energy are partners in providing energy efficiency incentives.

Section 1: CUSTOMER INFORMATION AND PROJECT LOCATION

Company Name			
Project Contact Name		Project Contact Telephone ()	Project Contact E-mail
Installation Street Address (physical location)		City	State
ZIP Code	Name of Electric Utility (required for installation address)	Electric Account Number (required for We Energies electric customers ONLY)	Name of Natural Gas Utility (required for installation address)
Type of Fuel Used for Space Heating: <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane/LP <input type="checkbox"/> Oil <input type="checkbox"/> Electricity			
Contractor Business Name	Contractor Contact	Contractor Telephone ()	Contractor E-mail

Section 2: BUSINESS TYPE (Check one)

- Restaurant Grocery Health Care Lodging Retail Office Bldg
 Place of Worship w/School (specify grades: _____) Place of Worship (no school) Educational Facility
 Local Government State Facility Federal Facility Dairy and Livestock Agricultural Processing
 Horticulture & Crops Pulp & Paper Food Processing Metal Casting Plastics Multi-family ___#bldgs___#units
 Manufacturing Other (Specify): _____ Other (Specify): _____

Section 3: PAYMENT INFORMATION (All information is required for payment)

Business Classification for Customer or Market Provider (Check ONE): Corporation Partnership Sole Proprietorship-Individual
 Other Limited liability company. Enter tax classification (D=disregarded entity, C=Corporation, P=Partnership): _____

Make Incentive Check Payable to: (Check **ONE** on right and complete information below)
 Company Corporate Name Business Owner's Legal Name (only if Sole Proprietor)
 Market Provider

Company/Corporate/Business Owner's Legal Name:		Attn:	
Mailing Address:	City	State	ZIP Code
Company/Corporate Federal Tax ID of Payee (must be 9 digits-do not list tax exempt number) _____-_____-_____	OR	Social Sec. # of Business Owner (if no Federal Tax ID #) _____-_____-_____	

Certification: The following certifications are required in order for this form to substitute for the IRS form W-9:

- The number shown on this form is the correct taxpayer identification number.
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I am no longer subject to backup withholding.
- I am a U.S. citizen (includes a U.S. resident alien).

Section 4: MARKET PROVIDER PAYMENT INFORMATION

NOTE: Invoice must have "Focus on Energy" incentive clearly stated and deducted from customer's invoice.

Market Provider Name		Federal Tax ID #(9 digits) _____-_____-_____	
Market Provider Street Address	City	State	Zip Code

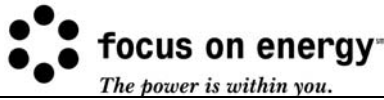
Section 5: CUSTOMER SIGNATURE

The undersigned agrees that the stated energy efficient measure(s) was (were) installed at the address listed above as part of the Focus on Energy and We Energies Programs. I have read and agree to the Terms and Conditions listed on the back of this application. To the best of my knowledge, the statements made on this application are correct, and I have submitted the appropriate supporting documentation to receive an incentive. **Invoice Attached**

Company Representative (Print)	Signature	Date
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FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of installation to Energy Incentives from We Energies, P.O. Box 304, Port Washington, WI 53074. Direct inquiries to 888-603-5519.

**HVAC FOR BUSINESS
Incentive Application**



EQUIPMENT INSTALLED

Specifications	Mfr. & Model Number(s)	Serial Number(s)	Qty.	Size / EER	Incentive	Total Incentive
Modulating Boiler* ≥90% AFUE <175 MBh				___ MBh	\$200	
Modulating Boiler* ≥90% AFUE 175-300 MBh				___ MBh	\$250	
Boiler Controls* Outside Air Reset/ Cutout Controls					\$75	
Furnace ≥90% AFUE w/ ECM				___ MBh	\$150	
Infrared Heater* Existing Building				___ MBh	\$1.00/MBh	
Rooftop/Unitary A/C < 65 MBh ≥14.0 SEER or ≥11.6 EER				___ Tons ___ EER	\$60/ton	
Rooftop/Unitary A/C Bonus for each 0.1 EER over 11.6 or 0.1 SEER over 14 SEER					\$2/ton/0.1 EER or \$2.27/ton/0.1 SEER	
Rooftop/Unitary A/C 65-134 MBh ≥11.5 EER				___ Tons ___ EER	\$60/Ton	
Rooftop/Unitary A/C Bonus for each 0.1 EER over 11.5 EER					\$2/Ton/ 0.1 EER	
Rooftop/Unitary A/C 135-239 MBh ≥11.5 EER				___ Tons ___ EER	\$60/Ton	
Rooftop/Unitary A/C Bonus for each 0.1 EER over 11.5 EER					\$2/Ton/ 0.1 EER	
Rooftop/Unitary A/C 240-759 MBh ≥10.5 EER				___ Tons ___ EER	\$60/ton	
Rooftop/Unitary A/C Bonus for each 0.1 EER over 10.5 EER					\$2/Ton/ 0.1 EER	
PTAC (Packaged Terminal A/C) <8,000 BTU/hr; ≥12.1EER 8,000-9,999 BTU/hr; ≥11.5 EER 10,000-12,999 BTU/hr; ≥10.9 EER ≥13,000 BTU/hr; ≥9.8 EER				___ BTU/hr ___ EER	\$50	
PTHP (Packaged Terminal Heat Pump) <8,000 BTU/hr; ≥12.1 EER and ≥3.4 COP 8,000-9,999 BTU/hr; ≥11.5 EER and ≥3.2 COP 10,000-12,999 BTU/hr; ≥ 10.9 EER and ≥3.1 COP ≥13,000 BTU/hr; ≥9.8 EER and ≥3.1 COP				___ BTU/hr ___ EER ___ COP	\$75	
Energy Recovery Ventilator	Mfg _____ Model # _____ Hx Efficiency: Summer _____ Winter _____ Quantity _____ Cooling EER or kW/ton _____ Heating % Efficient _____ ARI Ref #** _____			___ CFM	\$1.25/CFM	
Split System A/C <65 MBh <input type="checkbox"/> 14 SEER = \$100 <input type="checkbox"/> 15 SEER = \$150 <input type="checkbox"/> 16+ SEER = \$200 See HVAC instructions for ground source heat pumps.	Condenser Model # _____ Condenser Serial # _____ Size (Tons) _____ Evaporator Model # _____ Evaporator Serial # _____ ARI Reference # _____ Existing Furnace Model # (Required for 2-stage A/C) _____ Quantity _____ Replacing Existing A/C? <input type="checkbox"/> Yes <input type="checkbox"/> No Was Existing A/C Operable? <input type="checkbox"/> Yes <input type="checkbox"/> No					
Customer Name				Installation Date		Total Incentive \$

* These incentives are only available to customers of participating NATURAL GAS utilities.

**If applicable

Program Approval: _____ Date: _____

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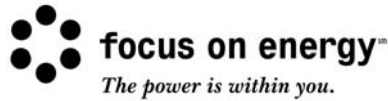
HVAC REQUIREMENTS

Instructions

- Refer to the HVAC Program Guide to review all eligibility requirements. The Program Guide can be found at www.focusonenergy.com/hvac.
- All equipment must be new and installed prior to submitting an incentive application form. Applications must be submitted within 30 calendar days of equipment installation.
- **90+ AFUE Modulating Boilers, Boiler Controls and Infrared Heaters:** Propane (LP) customers are not eligible for these incentives.
- **90+ AFUE Modulating Boilers and 90+ AFUE Furnaces with ECM:**
 - These incentives are only available for pre-qualified models; see the Program Guide for a list of pre-qualified models or check focusonenergy.com/hvac for updates to the pre-qualified equipment list.
 - If you plan to install a model that is not on the pre-qualified list, please submit an Equipment Qualification Form (also found in the Program Guide or at focusonenergy.com/hvac) *before* submitting the incentive application to verify that the model meets program criteria.
 - High efficiency boilers will provide 90+ AFUE only if the return water temperature is cool enough to condense flue gasses. If the heating system configuration cannot provide necessary operating conditions to the boiler, selection of a high efficiency boiler may not be the best choice.
 - Boiler and furnace incentives are available for equipment used in space heating applications only. Equipment serving process or other loads does not qualify.
 - Chimney liners must be installed where a high efficiency natural gas furnace or boiler replaces atmospherically drafted equipment that was vented through the same flue as a natural gas water heater.
 - Flue closure protocol must be followed where a high efficiency furnace or boiler is installed and the chimney is no longer in use (i.e., by a natural gas water heater). Flue closure protocol can be found at www.focusonenergy.com/hvac.
- **Air-to-Air Energy Recovery Ventilators:**
 - Must be third-party tested and qualified by one of two methods.
 1. Air-to-Air Energy Recovery Ventilators must be ARI certified to standard 1060-2005 and bear the ARI certification symbol for ARI air-to-air energy recovery ventilation equipment certification program based on ARI 106. ARI certified air-to-air energy recovery ventilators can be found at www.ahridirectory.org/ahriDirectory/pages/erv/defaultSearch.aspx
 2. Alternatively, qualifying equipment independently tested and reported per ASHRAE standard 84-1991 will be accepted. If you plan to install a model that is not on the qualifying list, please call the program office at 888-603-5519.
 - Areas served by Energy Recovery Ventilators must be air conditioned during the periods of June through August, from 1 p.m. to 4 p.m, and heated during the winter.
 - Replacement of existing ERV and use of ERV where required by State code does NOT qualify.
- **Split A/C Systems (SEER 14, 15 or 16+):**
 - Check the appropriate SEER level and complete the equipment and installation information.
 - The condenser model and serial number, evaporator model and serial number, and ARI reference number are required for all installations.
 - **System efficiency is based solely on the evaporator and condenser coils; the SEER may not be increased by factoring in the efficiency of a variable speed forced air heating system fan, except where a two-stage air conditioner is installed.**
 - All efficiency ratings will be verified using the ARI database (www.ahridirectory.org).
 - Both the condenser and evaporator coils must be replaced.
- **Ground Source and Water Source Heat Pumps (Geothermal):** These systems may be eligible for the Furnace incentive and Split System A/C incentive if they meet the following criteria:
 - Heating
 - Heat pump must have at least two stages of output where the second stage is not electric resistance.
 - Air handler must use a blower with an ECM.
 - Cooling
 - When a Ground Source or Water Source Heat Pump is only rated in EER, it will be paid at the SEER level that the EER is equal to. For example, if the EER is 14.5, use the conversion factor: SEER = EER / .0875.

- **Packaged Terminal Heat Pumps:** Must meet **both** heating and cooling specifications.

HVAC INCENTIVE APPLICATION



ELIGIBILITY

These incentives are offered by Focus on Energy and We Energies to qualifying retail electric service customers including commercial, industrial, local government, agricultural and schools with locations in Wisconsin. Check the Focus on Energy Web site at focusonenergy.com to verify eligibility.

TERMS AND CONDITIONS

- 1) **Incentive Offer:** We Energies projects must be implemented and submitted no later than Nov. 30, 2008. An original signed application and invoices for materials and labor must be submitted to Energy Incentives from We Energies, P.O. Box 304, Port Washington, WI 53074. Projects implemented between Dec. 1 and Dec. 31, 2008 should submit applications to Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719.
- 2) **Proof of Purchase:** This application must have complete information and be submitted with an invoice itemizing the *new equipment* purchased. The invoice must indicate date of purchase, the size, type, make, model, serial #, part number, and/or equipment manufacturer (OEM) specification sheets. The signed application and invoices for materials and labor must be sent to the address at the bottom of this form.
- 3) **Compliance:**
 - a) All projects are expected to comply with federal, state and local codes.
 - b) All equipment must be new (with the exception of surveys, audits and service buydowns). Used or rebuilt equipment is not eligible for incentives. Existing equipment must be removed.
 - c) Equipment must meet specification requirements and be purchased and operating prior to submitting an incentive application form.
 - d) Only one incentive will be granted for each project. We Energies incentives will be paid directly to the end-use customers only.
- 4) **Payment:** Once completed paperwork is submitted, incentive payments are usually made within 30 calendar days. Incomplete applications will either delay payments or be denied. Focus on Energy and We Energies reserves the right to refuse payment and participation if the customer or contractor violates program rules and procedures.
- 5) **Evaluation:** Any customer receiving an incentive check may be contacted by an evaluator to verify service/equipment installation or be asked to complete a customer survey.
- 6) **Inspection:** Program staff may conduct an inspection of the facility to survey the installed projects.
- 7) **Publicity:** Focus on Energy and We Energies reserves the right to publicize your participation in this program, unless you specifically request otherwise.
- 8) **Program Discretion:** Incentives are available on a first-come, first served basis. This offer is subject to change or termination without notice at the discretion of the We Energies and Focus on Energies programs.
- 9) **Logo Use:** Customers or allies may not use the Focus on Energy or We Energies name or logos in any marketing, advertising or promotional material.
- 10) **Disclaimers:** Focus on Energy and We Energies
 - a) Does not endorse any particular manufacturer, product, labor or system design by offering these programs;
 - b) Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
 - c) Does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties);
 - d) Is not responsible for the proper disposal/recycling of any waste generated as a result of this project; and,
 - e) Is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment.

INCENTIVE LIMIT:

Purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$25,000 per project. An incentive exceeding \$25,000 must receive written approval BEFORE project installation.¹

CASH INCENTIVES

Cash incentives are available for the following technologies. Specific requirements for each technology are listed on their respective incentive application.

Lighting	HVAC	Electric Chiller
Food Service Measures	Dairy and Livestock	Green House
New Construction	Green House	Energy Efficient Repulper Rotor
Specialty Measures: Anti-Sweat Heater controls, LED Refrigerated Case Lighting, Guest Room Energy Management controls (GREM), PC Network Management, Vending Machines and controls.		
Service Buydowns: Natural gas heating equipment, steam traps, and chillers		
Rotary: Motors, Variable Frequency Drives, Compressed Air Studies, Compressed Air Leak Survey, VSD for Air Compressor		

¹ There is a maximum limit of \$500,000 per corporate Tax ID per year for all Focus on Energy incentives among all custom or prescriptive applications.

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