



DAIRY AND LIVESTOCK INCENTIVE APPLICATION

OFFICE USE ONLY
PROJECT ID:

This incentive application form is valid from July 1, 2010 to December 31, 2010. New application forms will be available beginning January 1, 2011. Focus incentives are subject to change. Please visit focusenergy.com/incentives/business to ensure you are using the most current form.

SECTION 1: CUSTOMER LEGAL INFORMATION

Farm Legal Name		Tax Identification Number—complete only one (must be 9 digits) FEIN #: _____ - _____ - _____ OR SS #: _____ - _____ - _____	
Mailing Address		City	State
			ZIP Code
Business Classification of Farm (Check ONE): <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor/Individual <input type="checkbox"/> LLC <input type="checkbox"/> Other: _____			

SECTION 2: PAYMENT INFORMATION

Business Classification of Customer (Check ONE. Required for all businesses, including non-profits) <input type="checkbox"/> Farm Name <input type="checkbox"/> Farm Owner's Legal Name (Only if Sole Proprietor) <input type="checkbox"/> Market Provider (complete Section 4)	
Attention to:	Social Sec. # of Business Owner (only if Sole Proprietor AND no Federal Tax ID) _____ - _____ - _____

SECTION 3: FARM INFORMATION (where equipment was installed)

Farm Name		Farm Contact Name	
Farm Street Address (physical location)		Farm Contact Telephone	
City	State WI	ZIP Code	Farm Contact Email
Electricity Provider at Farm		Natural Gas Provider at Farm	Project Installation/Service Date
<input type="checkbox"/> Dairy – herd size _____ Avg. daily milk production _____ lbs		<input type="checkbox"/> Livestock – herd size _____	

SECTION 4: MARKET PROVIDER INFORMATION (See Market Provider information section on the Program Information and Requirements page)

Market Provider Name		Tax Identification Number—complete only one if receiving payment (must be 9 digits) FEIN #: _____ - _____ - _____ OR SS #: _____ - _____ - _____	
Market Provider Street Address		City	State
			ZIP Code
Market Provider Contact Name		Contact Telephone	Contact Email
Business Classification of Market Provider (Check ONE): <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietor/Individual <input type="checkbox"/> LLC <input type="checkbox"/> Other: _____			

SECTION 5: ADDITIONAL MARKET PROVIDERS (Market Provider please fill in company info and equipment installed)

Company Name	Contact Name	Contact Telephone	Equipment Installed: <input type="checkbox"/> Water Heater <input type="checkbox"/> Fans <input type="checkbox"/> Other (specify) _____
Company Name	Contact Name	Contact Telephone	Equipment Installed: <input type="checkbox"/> Water Heater <input type="checkbox"/> Fans <input type="checkbox"/> Other (specify) _____
Company Name	Contact Name	Contact Telephone	Equipment Installed: <input type="checkbox"/> Water Heater <input type="checkbox"/> Fans <input type="checkbox"/> Other (specify) _____

SECTION 6: CUSTOMER SIGNATURE (Read and Sign)

Certification: The following certifications are required in order for this form to substitute for the IRS form W9
Under penalties of perjury, I certify that:

- The number shown on this form is the correct taxpayer identification number.
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the IRS that I am subject to backup withholding as a result of a failure to report all interest or dividends or (c) the IRS has notified me that I am no longer subject to backup withholding.
- I am a U.S. citizen (includes a U.S. resident alien).

The undersigned agrees that the stated energy efficient measure(s) was (were) completed or installed at the job site address listed above as part of the Focus on Energy Program. I have read and agree to the Terms & Conditions within this application. To the best of my knowledge, the statements made on this application are correct, and I have submitted the appropriate supporting documentation to receive an incentive. **Itemized Invoice Attached**

Customer Signature	Customer Name (Print)	Date
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DAIRY AND LIVESTOCK INCENTIVE REQUIREMENTS

- **Exhaust Fan:**
 - 36" fans: ≥ 17.1 cfm/Watt performance at 0.10 static pressure
 - Fans 48" or larger: ≥ 20.3 cfm/Watt performance at 0.10 static pressure
- **Circulation Fan:**
 - 36" fans: ≥ 18.2 lbf/kW performance
 - Fans 48" or larger: ≥ 22.7 lbf/kW performance
- To qualify for prescriptive incentives, all exhaust and circulation fans must undergo third party testing and be rated through BESS Labs or AMCA Labs.
- **High Volume Low Speed Fans:** Minimum 20 ft. diameter. Less than 20 ft. contact Focus on Energy for custom incentives.
- **Water Heaters for Dairy Milk Houses:**
 - **Gas Water Heater and Hot Water Storage Vessel:** Natural gas or propane replacing electric or natural gas only – 80 percent or greater thermal efficiency (any size water heater) or tankless water heaters, 74 to 80 gallon capacity – 989 BTU per hour losses or less, 81 to 99 gallon capacity – 1107 BTU per hour losses or less. 100 gallons and over – 1084 BTU per hour losses or less, as rated by the Gas Appliance Manufacturers Association (GAMA).
 - **Electric Tank-Type Water Heaters:** Commercial or agricultural designated tank-type units with GAMA Energy Factor of 90% or greater.
- **Tankless water heaters:** Natural gas or propane fueled tankless units used as a direct water heating system (lacks post water heating storage) must have a thermal efficiency of ≥80%. Tankless electric water heaters may qualify for a custom incentive. See CUSTOM INCENTIVES section on the Program Information and Requirements page. Tankless units installed with a Hot Water Storage Vessel (indirect water heating system) must meet the qualifications of the **Gas Water Heater and Hot Water Storage Vessel** requirements.
- **Incentive maximum:** \$5,000 per location per form submittal. For larger incentives contact the Ag Program at the number below.

INCENTIVES FOR ALL QUALIFIED FARMS

Equipment Installed	Quantity Installed	Incentive Per Unit	Subtotal
Low-energy Livestock Waterer (minimum 2-inch insulation and heating element maximum of 250 Watts)		\$50	
Exhaust Fan	Brand _____ Model _____ <input type="checkbox"/> 36 in. <input type="checkbox"/> ≥48 in. <input type="checkbox"/> Other _____ in.	\$2/blade inch	
Circulation Fan	Brand _____ Model _____ <input type="checkbox"/> 36 in. <input type="checkbox"/> ≥48 in. <input type="checkbox"/> Other _____ in.	\$2/blade inch	
High Volume Low Speed Fan	Brand _____ Model _____	\$1500	

INCENTIVES FOR DAIRY FARMS, PARLORS AND MILK HOUSES

Milk House Equipment Installed	Quantity Installed	Incentive Per Unit	Subtotal
Milk Pre-cooler (Limit one incentive per farm)		\$750	
Heat Recovery Tank (no heating element) and water must be heated by electric or natural gas. No LP allowed.		\$500	
Heat Recovery Tank (no heating element) All other water heating sources (e.g. LP, oil, wood, etc.)		\$200	
Variable Speed Controller for Vacuum Pump (Limit one incentive per farm)		\$750	
Scroll Compressor Replacement (replacing failed reciprocating unit)		\$250	
Natural Gas In-Floor Radiant Heating System (see Tankless Water Heater requirements above) replacing an electric or natural gas heated water system		\$250	
Milk Pasteurization System (replacement of electric heated milk pasteurization systems)		Custom Incentive Call 608.273.0182 x2222 for details	
Variable Speed Milk Pump		Custom Incentive Call 608.273.0182 x2222 for details	

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of installation to:

Mail: Focus on Energy, Business Programs Incentives, 431 Charmany Drive, Madison, WI 53719

Email: Applications and invoices can be scanned and emailed to BPforms@focusonenergy.com **Fax:** 608.237.2147

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Water Heaters for Dairy Farm Milk Houses (for other water heaters contact Focus on Energy)	Quantity Installed	Incentive Per Unit	Subtotal
Electric to Non Electric Commercial Water Heater	Brand & Model #	50% up to \$1,500	
Electric to Electric Commercial Water Heater	Brand & Model #	\$250	
Natural Gas to Natural Gas Commercial Water Heater	Brand & Model #	\$250	

VARIABLE FREQUENCY DRIVES (FOR ALL QUALIFIED FARMS)

You may claim an incentive of \$40 per horsepower up to a maximum of 30 percent of the total project cost on new, installed variable frequency drives that meet the following requirements:

- Used in conjunction with pumping or air handling (i.e., fan or blower) application.
- The pump or air handling system must operate a minimum of 2,000 hours annually.
- The pump or air handling system may not exceed 500 horsepower.
- Redundant or back-up units do not qualify. Routine replacement of existing VFDs do not qualify.
- VFD speed must be automatically controlled by differential pressure, flow, temperature, or other variable signal.
- The system controlled must have significant load diversity that will result in savings through motor speed variation.
- VFDs added to chillers and air compressors do not qualify for this incentive. Refer to Custom Incentives section on Program Information and Requirements page.
- For New Construction HVAC applications, pump system must be less than 30hp and fan system must be less than 10hp.

Variable frequency drives may not be beneficial in pump systems where static head makes up a large portion of the total system head. It is also important that the load on the system vary over time to take advantage of the savings that a VFD can provide. Be sure to understand these aspects of your system and discuss them with the equipment vendor in advance of applying VFD technology.

QUALIFY YOUR EQUIPMENT / CALCULATE INCENTIVE

Enter the information for **each** new variable frequency drive that you are claiming an incentive on in the table below. Attach additional applications for different installation addresses and if you are claiming incentives on more than two variable frequency drives.

VFD Application	Controls before VFD	Manufacturer & Model	Equipment Operating Hours (2,000 hr/yr min)	HP Controlled by VFD (500 hp max)	Quantity	SUBTOTAL Qty x HP x \$40)
Check one: <input type="checkbox"/> Primary use water system pump or well pump <input type="checkbox"/> Second use water system pump <input type="checkbox"/> Manure transfer pump <input type="checkbox"/> HVAC pump <input type="checkbox"/> Fan <input type="checkbox"/> Other: _____	Check one: <input type="checkbox"/> Outlet Control Valve <input type="checkbox"/> Bypass Valve <input type="checkbox"/> Discharge Damper <input type="checkbox"/> Inlet Guide Vanes <input type="checkbox"/> On/off <input type="checkbox"/> Other: _____					
Check one: <input type="checkbox"/> Primary use water system pump or well pump <input type="checkbox"/> Second use water system pump <input type="checkbox"/> Manure transfer pump <input type="checkbox"/> HVAC pump <input type="checkbox"/> Fan <input type="checkbox"/> Other: _____	Check one: <input type="checkbox"/> Outlet Control Valve <input type="checkbox"/> Bypass Valve <input type="checkbox"/> Discharge Damper <input type="checkbox"/> Inlet Guide Vanes <input type="checkbox"/> On/off <input type="checkbox"/> Other: _____					

Subtotal of Chart Above =

Total Project Cost = \$ _____ x 30% =

SUBTOTAL INCENTIVE AMOUNT (Lesser of the above): \$

TOTAL INCENTIVE REQUESTED \$

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PROGRAM INFORMATION AND REQUIREMENTS

INCENTIVE LIMIT

Cash incentives are limited to \$250,000 per project and \$500,000 per customer in a calendar year for all Focus on Energy incentives (prescriptive and custom). Any project with an expected incentive exceeding \$25,000 must receive written approval BEFORE project initiation or equipment purchase.

PRESCRIPTIVE INCENTIVES

Cash incentives are available for a variety of technologies. Check the Focus on Energy Web site at focusenergy.com/incentives/business or call 800.762.7077, then press #2 for more information. Depending on your business tax classification, the IRS may require you to pay taxes on incentives totaling over \$600 per calendar year.

CUSTOM INCENTIVES

If your project does not fit the descriptions on this prescriptive incentive application form, it may qualify for a custom incentive which requires approval prior to project initiation and ordering equipment or issuing purchase orders. Direct inquiries to 800.762.7077 then press #2 for Business Programs, or visit focusenergy.com.

TERMS & CONDITIONS

- Incentive Offer:** This application covers products purchased and installed/service performed between July 1, 2010 and December 31, 2010. Applications must be **submitted within 30 calendar days of project installation** and no later than December 31, 2010, unless an earlier date is specified by a Focus on Energy promotion. Please keep a copy for your records. Incomplete applications will be returned.
- Proof of Purchase:** This application must have complete information and be submitted with an invoice itemizing the product(s) and/or service(s) received. See the requirements section of this application for more details. Sample invoices are provided at focusenergy.com/sampleinvoice.
- Compliance:**
 - All projects are expected to comply with federal, state and local codes.
 - All equipment must be new. Used or rebuilt equipment is not eligible for incentives. Existing equipment must be removed.
 - Equipment must meet specification requirements and be purchased and operating prior to submitting an incentive application form.
 - Only one incentive will be granted for each project. Incentives granted to contractors, distributors or other market providers cannot also be claimed by end-use customers.
- Payment:** Once completed paperwork is submitted, incentive payments are made within 8–10 weeks. Incomplete applications will be returned.
- Publicity:** Focus on Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise in writing. Requests should be emailed to bpforms@focusenergy.com.
- Program Discretion:** Incentives are available on a first-come, first-served basis. This offer is subject to change or termination without notice at the discretion of the Focus on Energy Program. Some Focus participating electric and/or natural gas providers have incentive programs outside of Focus on Energy. Customers of these providers might not qualify for incentives from both programs. These customers should check with their electric and/or natural gas provider to verify eligibility for dual incentives in order to comply with program rules.
- Focus Logo:** Customers or market providers may not use the Focus on Energy name or logo in any marketing, advertising or promotional materials without prior written permission.
- Disclaimers:** Focus on Energy
 - Does not endorse any particular market provider, manufacturer, product, labor or system design by offering this program;
 - Will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
 - Does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties);
 - Is not responsible for the proper disposal/recycling of any waste generated as a result of this project; and
 - Is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment.
- Monitoring and Verification:** Focus on Energy evaluates program efficacy by monitoring energy use/production prior to and after installation of your energy efficiency or renewable energy project. Program staff may conduct this monitoring or perform an inspection of the facility to survey the installed projects. Your signature on this application provides Focus on Energy approval to obtain energy data directly from your electric and/or natural gas provider(s). Any customer receiving an incentive check may be contacted by an evaluator to verify service/equipment installation or be asked to complete a customer survey.

UTILITY ELIGIBILITY

Incentives for specific technologies are offered by Focus on Energy to business customers including commercial, industrial, state, federal and local governments, agricultural, and schools/institutions with locations in Wisconsin. Customers who are served by a participating electric provider but not a participating natural gas provider will only qualify for incentives for electric technologies. Customers who are served by a participating natural gas provider but not a participating electric provider will only qualify for incentives for natural gas technologies. Customers who have both a qualifying electric provider and a qualifying natural gas provider would qualify for incentives on both electric and natural gas technologies. Customers who use propane or other non-qualifying fuels will not qualify for incentives for any gas technologies.

MARKET PROVIDER INFORMATION

A market provider represents the company who provided/installed the equipment for your project or performed the service for which you are seeking an incentive. The FEIN and Business Classification of the market provider is required **IF** you received your incentive as a credit on your invoice, whereby the incentive is owed to the market provider. In this scenario, the credit must be clearly labeled as the Focus on Energy incentive and deducted from the amount due.

If your project was completed by more than one market provider (example, equipment was purchased from one market provider but installed by another market provider) and the incentive is being paid to you the customer, please enter the information of the market provider who installed your equipment in Section 4: Market Provider Information. If the equipment was self-installed, please enter the information of the market provider from whom you purchased the equipment.

Focus on Energy works with eligible Wisconsin residents and businesses to install cost effective energy efficiency and renewable energy projects. Focus information, resources and financial incentives help to implement projects that otherwise would not get completed, or to complete projects sooner than scheduled. Its efforts help Wisconsin residents and businesses manage rising energy costs, promote in-state economic development, protect our environment and control the state's growing demand for electricity and natural gas.

FORM SUBMITTAL: Return signed, completed form and ITEMIZED invoice within 30 calendar days of installation to:

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